

Role : Commodity Trader (m/f/d)

Location : Berlin, Germany - ONSITE*

**This role is fully onsite 5 days a week*

A next-generation supply chain platform, the company is redefining how one of the world's largest industries sources, distributes, and finances materials. Engineered to unlock the full potential of global trade, it harnesses agentic AI and workflow automation to provide seamless, high-efficiency access to premium materials at scale.

Since its commercial rollout, the platform has fueled exponential growth, optimizing procurement for thousands of businesses while setting new benchmarks for speed, transparency, and efficiency. Its competitive edge lies in full digitization and AI-driven supply chain management automation, eliminating inefficiencies and creating a direct, intelligent bridge between suppliers and buyers.

Key Focus

- **Trading & Sales:** Sell and trade construction materials across the DACH market. You'll build and manage customer relationships, negotiate pricing and volumes, and take full ownership of deals from lead generation to closing. Your focus will be on driving profitable transactions in a fast-paced, margin-sensitive environment.
- **Market & Strategy:** Track market trends, pricing, and demand across various regions. You'll run competitive analyses, identify trading opportunities, and contribute to our buying and selling strategies with real-time insights.
- **Operational Execution:** Ensure smooth end-to-end execution of trades — from order processing and logistics coordination to invoicing and delivery follow-up. You'll collaborate closely with the Ops and Finance teams to make sure everything runs like clockwork.
- **Team & Culture:** We're building a high-performing, entrepreneurial team. You'll contribute to its growth by bringing energy, curiosity, and a hands-on mindset. As we grow, so will your role — fast.

Ideal Candidate

- **Commercially Driven:** You love building relationships, spotting opportunities, and turning them into revenue. You understand what drives growth and take pride in closing deals that create real value.
- **Analytical & Strategic:** You use data and insights to shape decisions, identify trends, and solve problems creatively.
- **Strong Communicator:** Fluent in German and confident in English, you can influence, negotiate, and collaborate effectively with clients and colleagues.
- **Adaptable & Resilient:** You thrive in fast-paced, evolving environments and stay focused under pressure.
- **Global Thinking:** Understanding of international trade and supply chains is a plus

Why Us?

- Attractive salary and uncapped monthly bonuses
- A fast-paced environment with real ownership and ability to make impact and grow
- Access to Founders who are experienced (3 companies, 2 exits)
- Collaborate with top-tier investors and angels, including unicorn founders and leading market experts.
- Enjoy a great atmosphere in our central Berlin office with monthly all-hands, team events, and shared lunches.

Ready to grow with us? [Apply Now !](#)